



Life Takes Energy®



Wayne Passmore, P.Eng. – Economic Development Specialist
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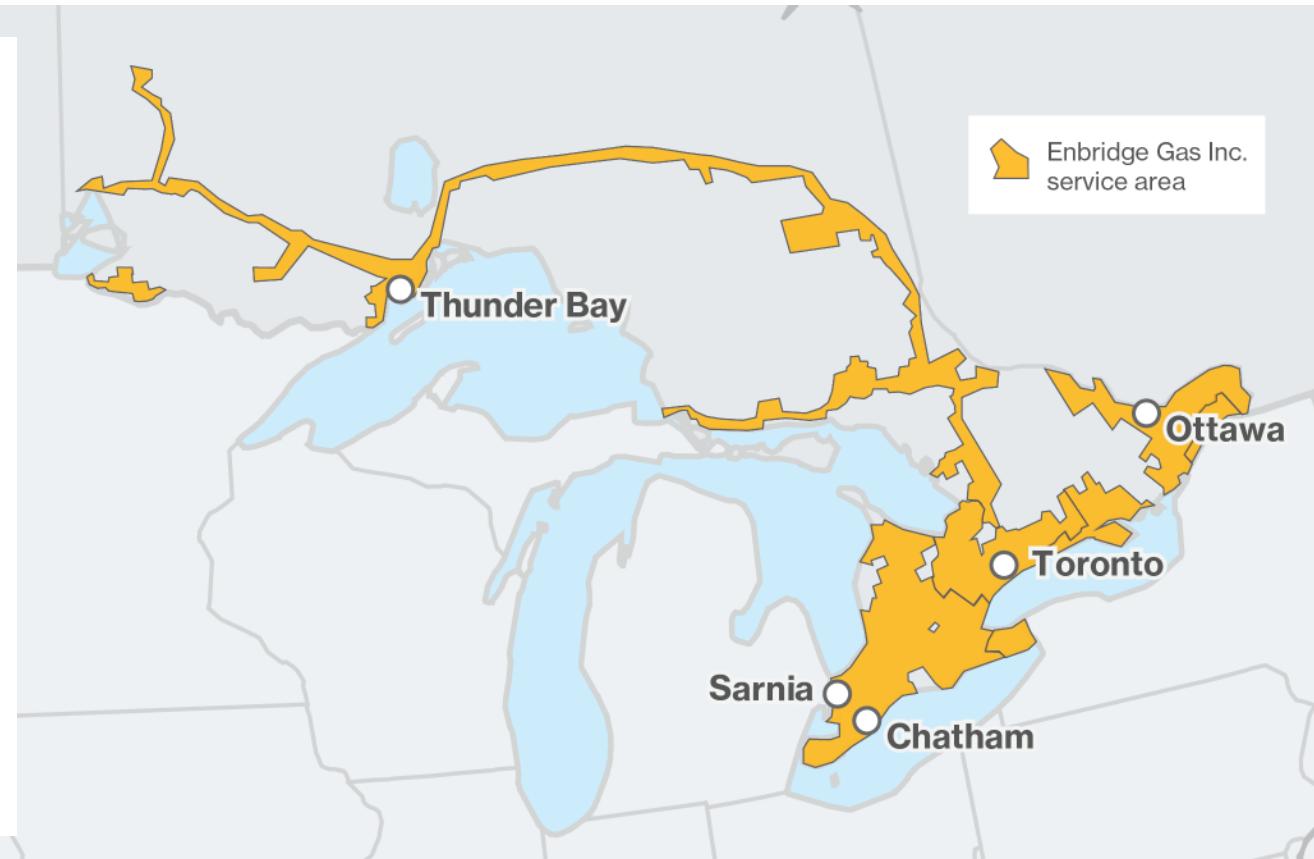
Enbridge Gas Inc.



North America's largest natural gas storage, transmission and distribution company

We deliver the energy that enhances peoples quality of life.

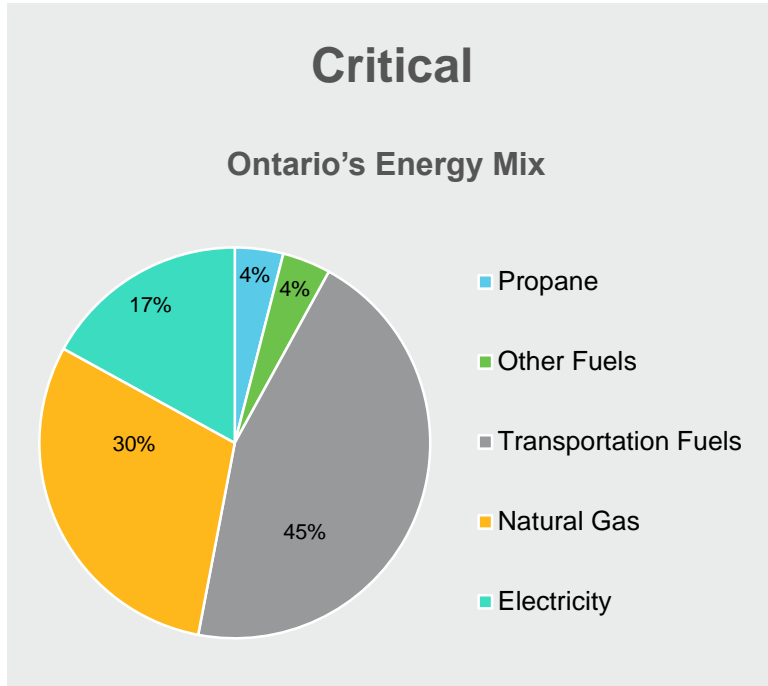
- **Values**
Safety, Integrity, Respect.
- **Experience**
170+ years of experience in safe and reliable service.
- **Distribution Business**
3.7M customers, heating >75% of Ontario homes.
- **Dawn Storage Hub**
Canada's largest and one of the top-5 natural gas trading hubs in North America.
- **Advancing Innovative Low-Carbon Solutions**
Conservation, cleaner technologies for heat / transportation (CNG, geothermal), green fuels (RNG, Hydrogen)



The energy landscape in Ontario

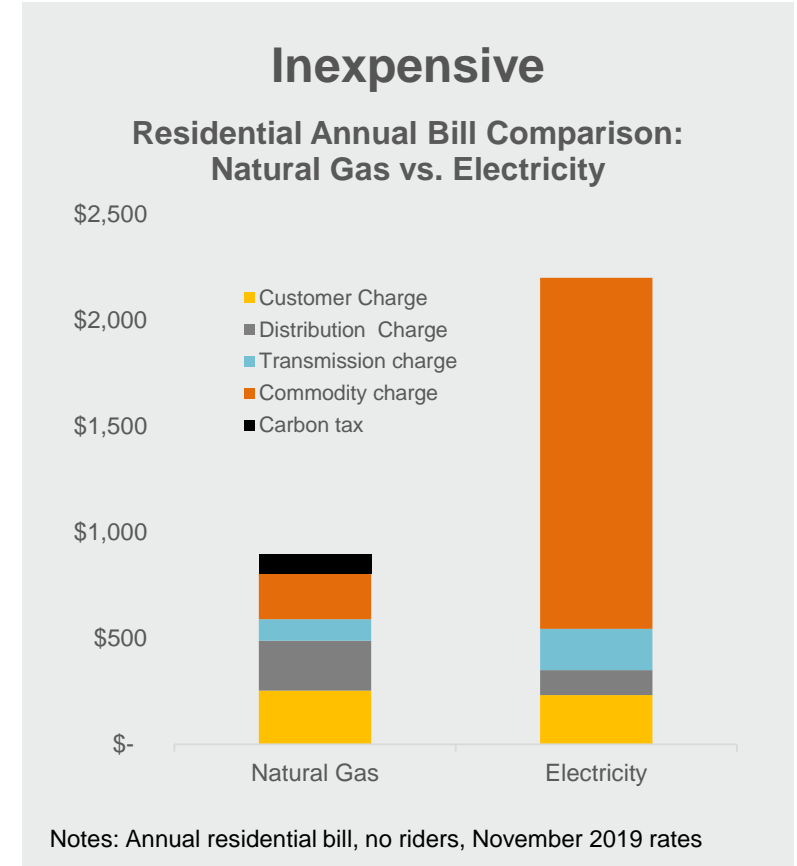
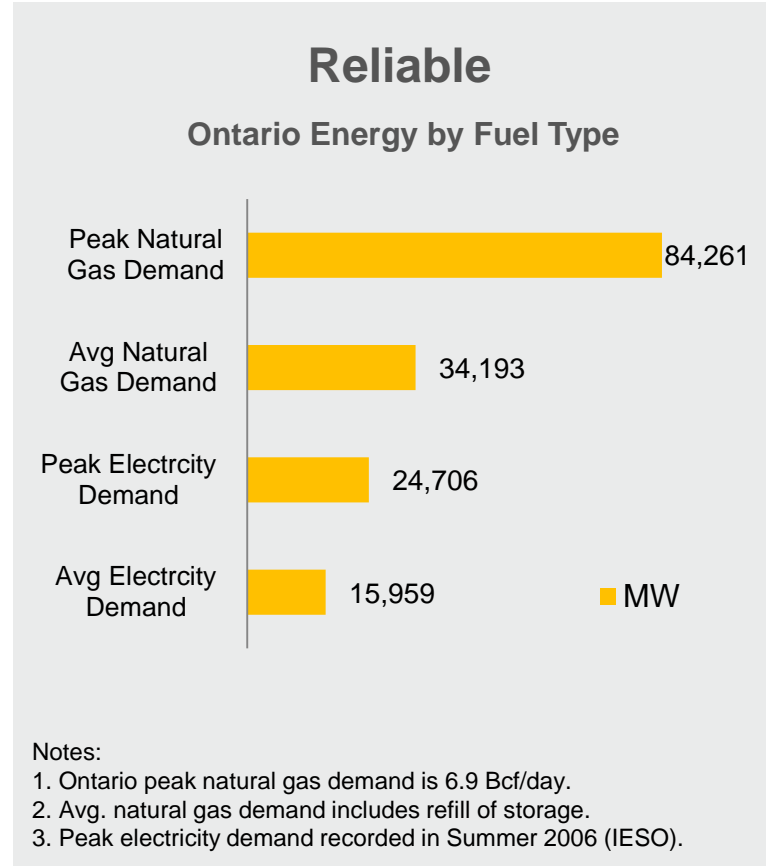


Natural gas is affordable, reliable and a critical part of Ontario's energy mix



Enbridge delivers energy efficiency

Enbridge's energy efficiency programs drive energy, water and GHG savings with \$1 invested resulting in \$2.67 of net benefits.*



Ontario's energy system reality Electrifying Ontario's residential heating would require a \$30B investment in Ontario's electric distribution infrastructure.**

* Environmental Commissioner's Annual Energy Conservation Report 2016-2017 (Volume 2)

** Enbridge's 2017 Ontario LTEP Submission.

Economic Development at Enbridge Gas



- Natural gas has a key role to play – abundant, affordable gas helps make Ontario competitive
- Enbridge is part of the lower carbon economy
 - Less gas – help our customers use less through conservation
 - Green gas – Renewable Natural Gas and Power to Gas to “green the grid”
 - More gas – displace more carbon intensive fuels
- We are seeing successes - aggregating demand, to achieve economies of scale and leveraging third-party funding.
- We want to help you land the next large energy intensive business
- Timelines can be critical – connect with us early!

Working together we can achieve Economic Development success

Q&A

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