



Demand Side Management





Tom Grochmal, June 5, 2018



Energy-efficiency programs

What we do for you

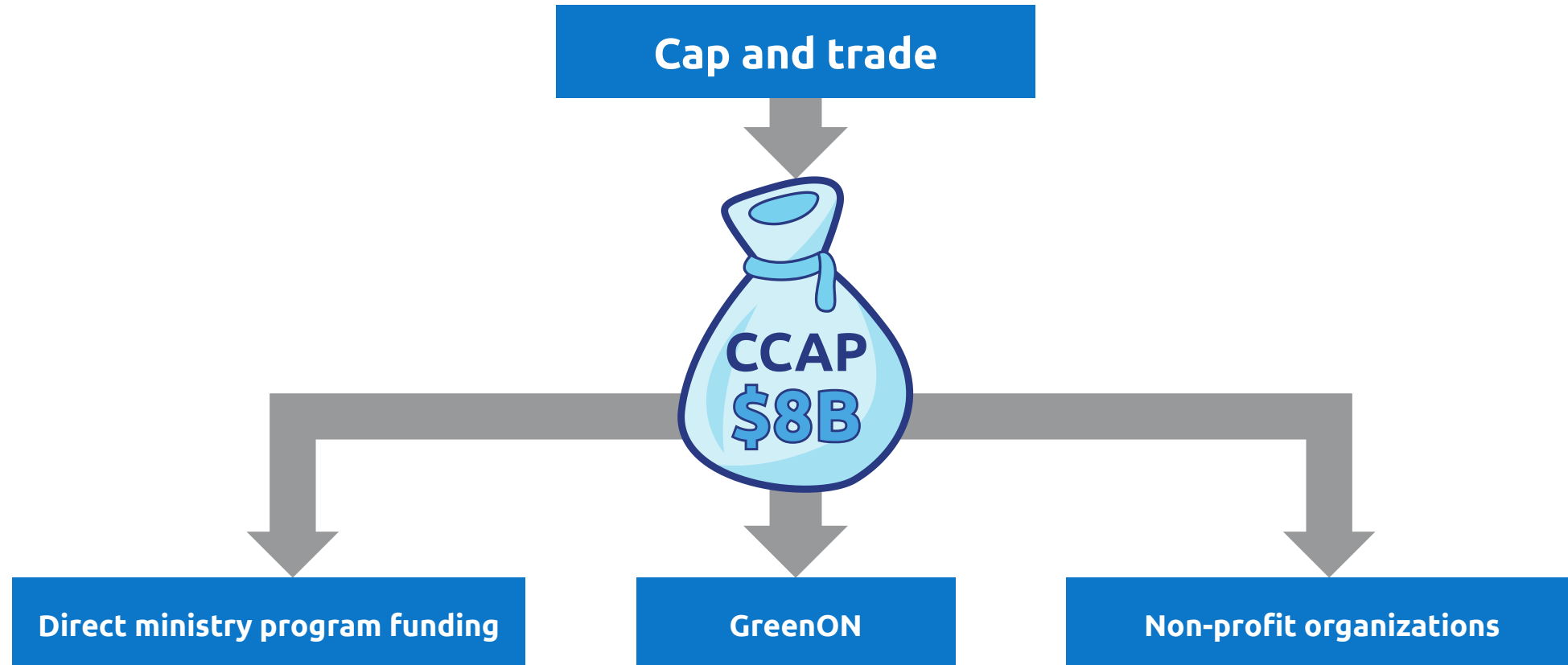
Help customers find and implement energy-efficiency solutions that reduce emissions and improve their bottom line through:

-  Education and knowledge.
-  Opportunity identification.
-  Quantification of savings opportunities.
-  Monetary incentives to offset costs related to assessments, measurements and implementation.



Cap and trade

How will funds be distributed?



Ontario's energy conservation landscape

A state of evolution



Ontario Centres of
Excellence

Where Next Happens



Green
Ontario
Fund

An agency of the Government of Ontario



Ontario

MINISTRY OF EDUCATION

News Release

Ontario Making Major Investments in Social Housing Repairs and Retrofits

Province Modernizing Social Housing Infrastructure with Energy-Efficient Upgrades

August 24, 2017 10:00 A.M. | Ministry of Housing

News Release

Ontario Launches the Green Ontario Fund to Help People Save Money and Fight Climate Change

Register at GreenON.ca for a No-Cost Smart Thermostat with Installation

August 30, 2017 10:00 A.M. | Ministry of the Environment and Climate Change

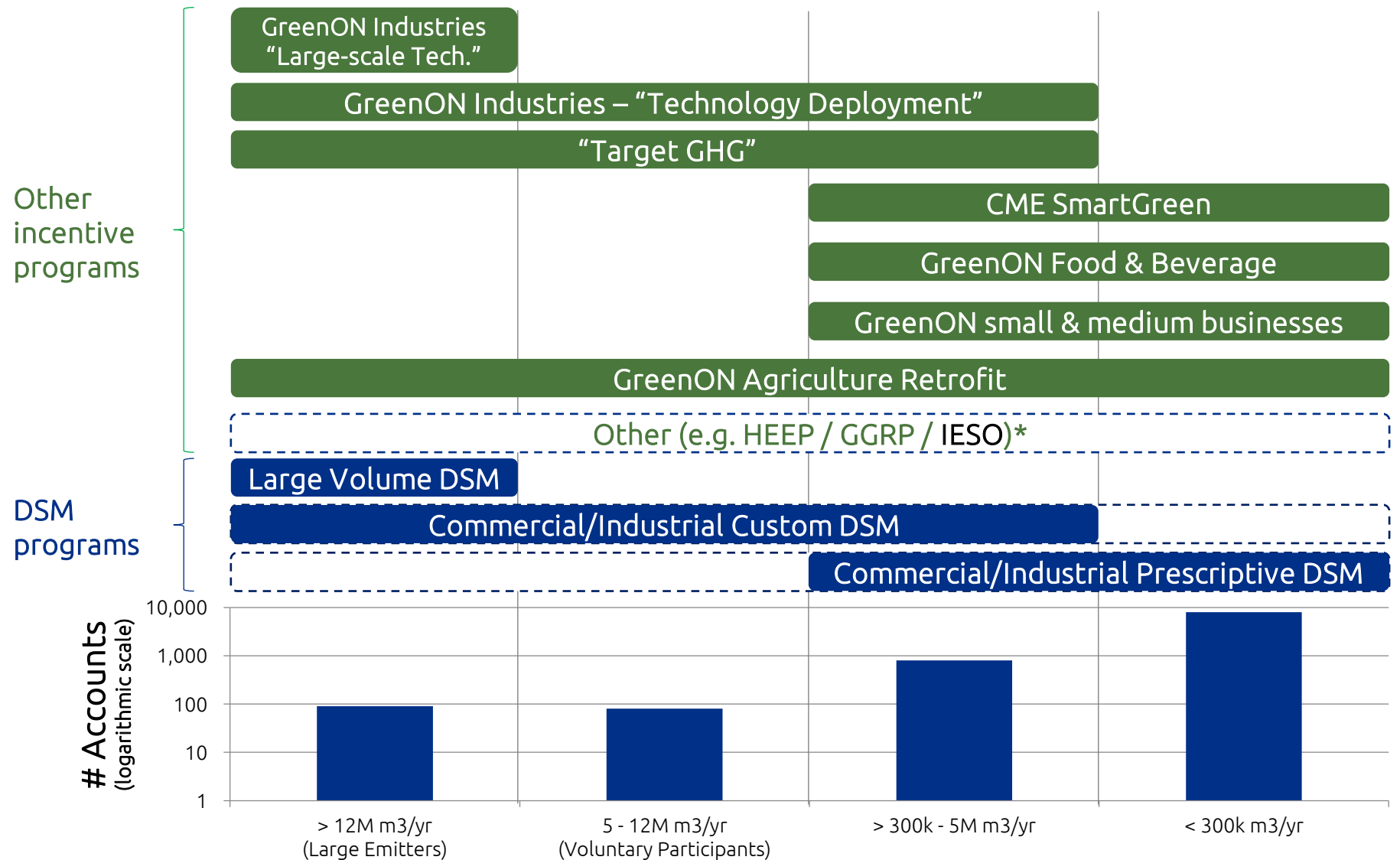
News Release

Schools Receiving \$1.4 Billion for Repairs and Renewal This Year

New Fund Invests \$200 Million of Cap and Trade Proceeds to Make Schools Greener, Better Places to Learn

June 13, 2017 9:12 A.M. | Office of the Premier

Commercial Industrial incentive programs



C/I customers in-scope of DSM by annual consumption bracket

*HEEP – Hospital Energy Efficiency Program
 GGRP – Greenhouse Gas Campus Retrofit Program
 IESO – Independent Electrical System Operator

Why DSM?



Technical relationship



Broad range of incentives



Ease of doing business



Q&A