

Reducing hot water use
has a double payback –
saving on water charges
and on the
cost of the
natural gas
used to heat
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Energy efficiency never ends

Energy efficiency is all about continuous improvement. It includes everything from designing new and replacement systems, to making good equipment choices, all the way up to successfully operating and maintaining the systems and equipment you install.

Call the energy experts at Union Gas

Union Gas is committed to helping business and institutional customers make energy efficiency part of their business planning. The EnerSmart program offers customers a full range of support every step of the way. Our team of energy experts can help you find the best solutions for your facility.

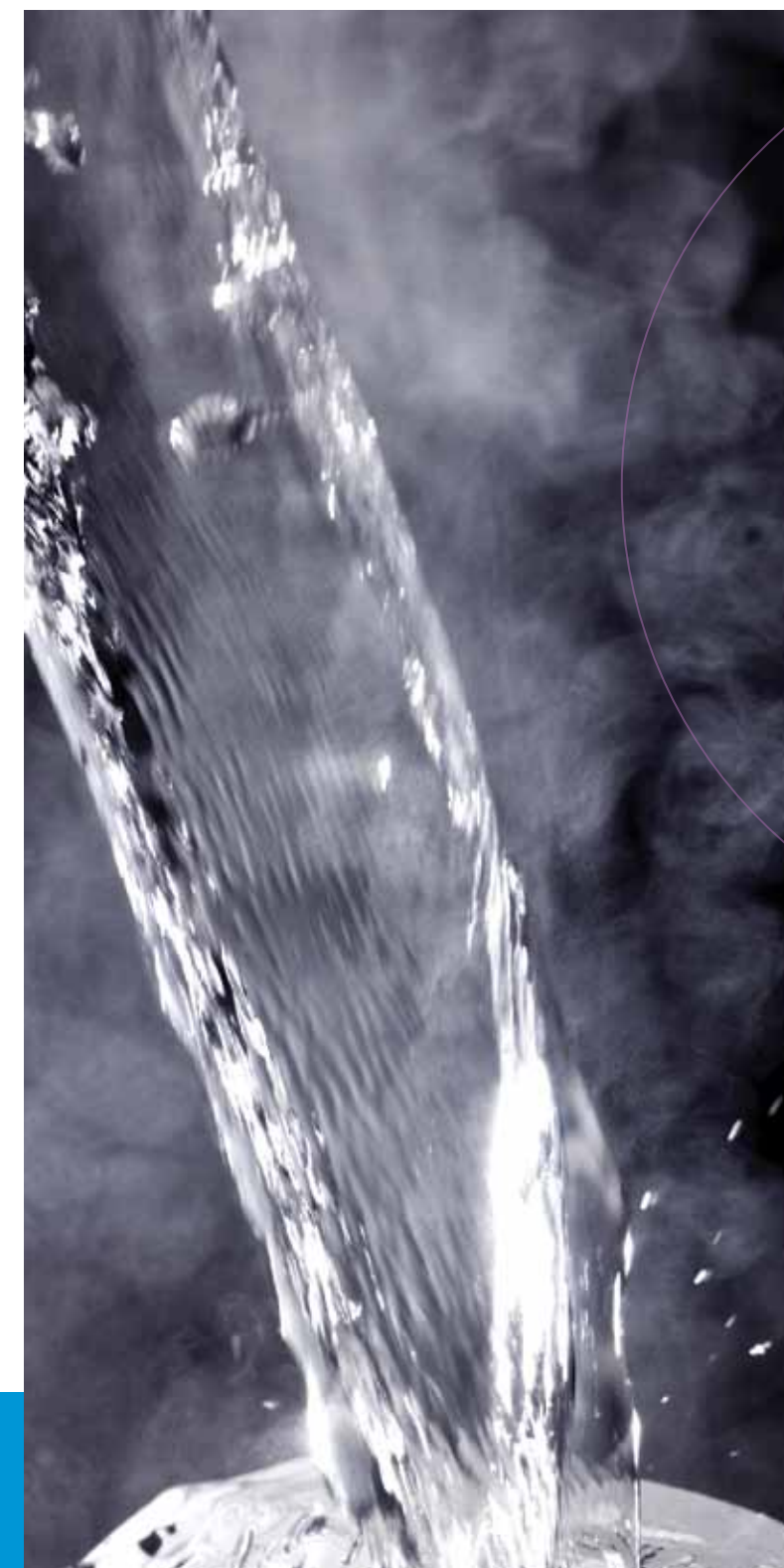
The EnerSmart program provides significant incentives for new and retrofitted energy efficient equipment and technologies that yield immediate and ongoing savings on utility costs. If you'd like to learn more about our financial support for high efficiency equipment and studies, visit our website at enersmart.com/largebusiness or contact your Union Gas Account Manager.

Commercial, Institutional, Agricultural Account Managers – uniongas.com/cams
Industrial & Large Commercial Account Managers – uniongas.com/iams

Supporting your energy team

Union Gas can also assist your energy team and help you build a culture of awareness within your organization. Check the energy team support section on our website – enersmart.com/energyteam. You'll find all sorts of ideas about starting, organizing, managing, sustaining and funding your energy team.

Kick start your energy team today and start delivering bottom-line results for your organization.



Profit from
hot water
system
efficiencies
...with
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Hot Water System

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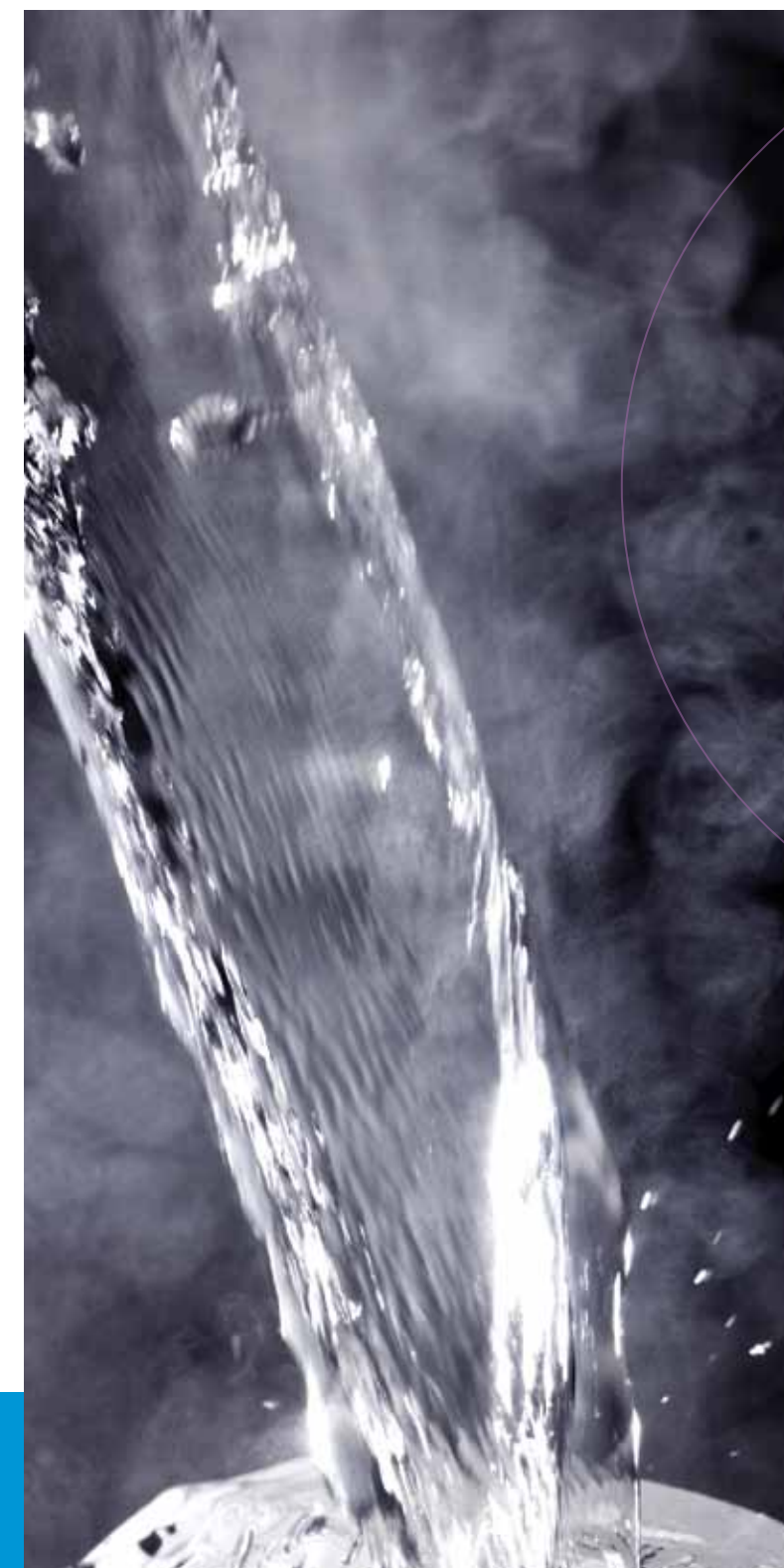


Energy efficiency projects pay you year after year!

EnerSmart Programs



Hot Water System



Profit from hot water system efficiencies ...with help from Union Gas



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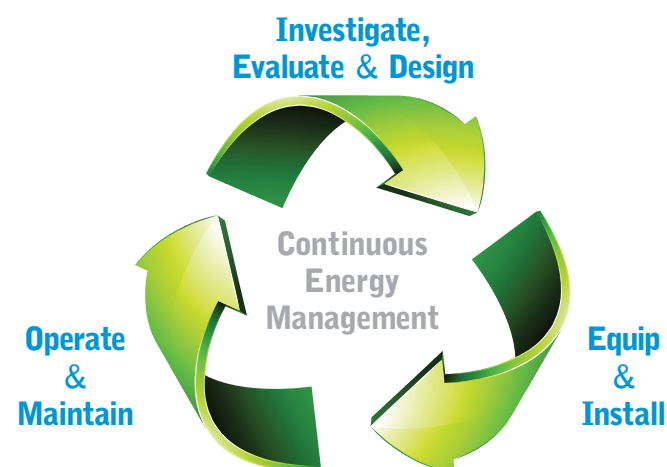


Saving on energy and water costs



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An over-sized system can mean paying for hot water you don’t need. Depending on water use, a hot water boiler and storage system might be more efficient for some businesses than multiple hot water tanks. Reduced boiler cycling with several smaller water heaters could offer a money-saving solution for others.

New technologies, like dishwashers, front load clothes washers and condensing water heaters, are available to help you do more with less.

Companies are making serious commitments to continuous improvement. Energy efficiency should be a key part of this continuous improvement equation. The energy experts at Union Gas can help you find cost-effective opportunities that will save you energy and money.

Union Gas will pay you to improve your hot water system

Some common energy efficiency opportunities and incentives

Investigate, Evaluate and Design

- Energy efficiency feasibility study
 - Thermal imaging insulation study
 - Heating, Ventilation, Air Conditioning (HVAC) and make-up air study

Engineering analysis and energy audit financial incentives available from Union Gas.

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Equip and Install

- Water heaters
 - Tankless on demand water heaters
 - Condensing water heaters
 - Direct contact water heater
- Heat recovery
 - Water pre-heating (waste heat)
- Process control systems
- Drain Water Heat Recovery (DWHR)
- Tank and pipe insulation
- Ozone sterilization for laundry
- Water treatment
- Dishwashers
- Pre-rinse spray nozzles
- Low-volume aerators
- Low-volume showerheads
- Front load clothes washers

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Operate and Maintain

- Insulation upgrades
- Water treatment improvements
- Staging of multiple boilers
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- Operator training workshops (energy-related)

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Some restrictions may apply. Total incentives cannot exceed \$250,000 a year per site.

Victoria Gardens, Hamilton – Assisted living facility saves time and money with new high efficiency washers

When 20-year-old washing machines needed replacing, management opted to go with the latest energy and water efficient option manufactured by Continental Girbau, Inc. and distributed in Ontario by Sparkle Solutions. The 55 lb ENERGY STAR® rated washers use up to 35% less water than standard top-load commercial washers – and that means less natural gas to heat the water. Engineered with high extract speeds, this equipment takes more water out in the spin cycle, making for much shorter drying times and for more natural gas savings. Clothes and linens benefit from the gentle wash that requires less soap.

Best of all – for a facility with tight budgets – the new equipment will continue saving on energy and water costs throughout its lifetime.

Union Gas provided Victoria Gardens with a \$1,200 energy efficiency incentive that helped make the project too good to ignore.



Make good equipment choices



“We use our washers and dryers every day for up to ten hours a day. The new washers take more water out of the clothes so they dry faster. If I had a choice I would use the new energy efficient front loaders and natural gas dryers everywhere -- including at home.”

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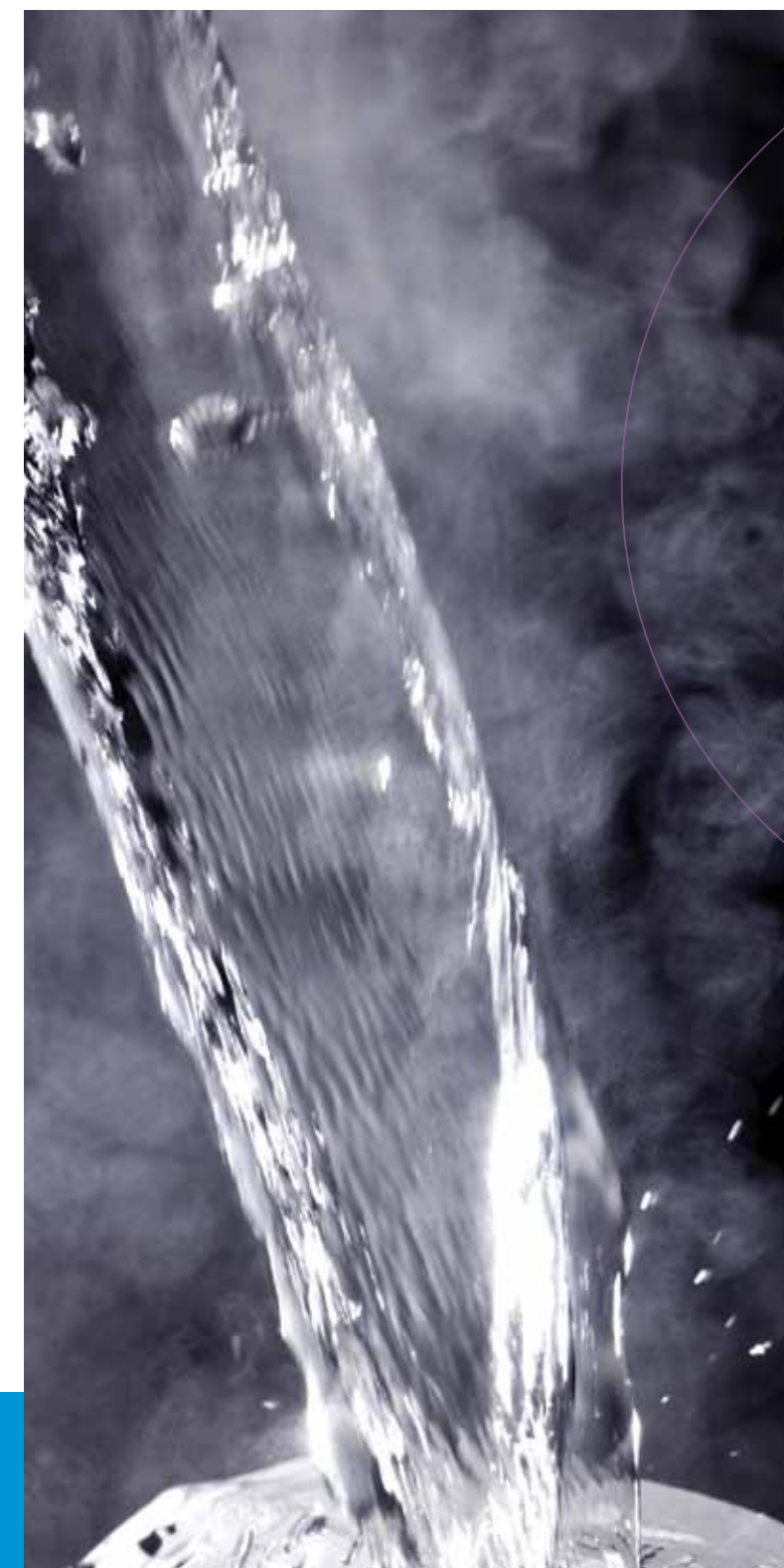


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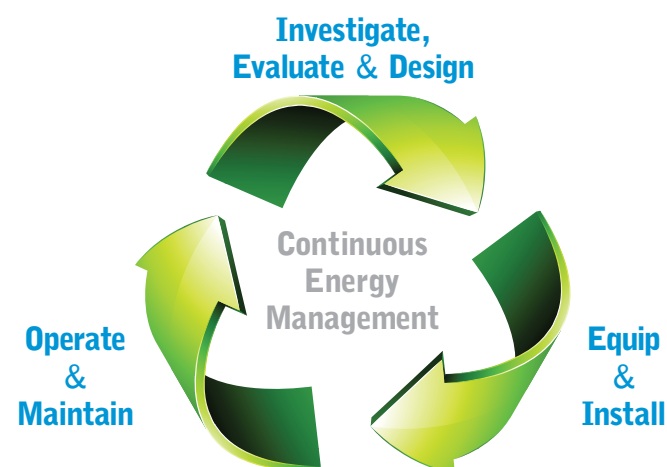


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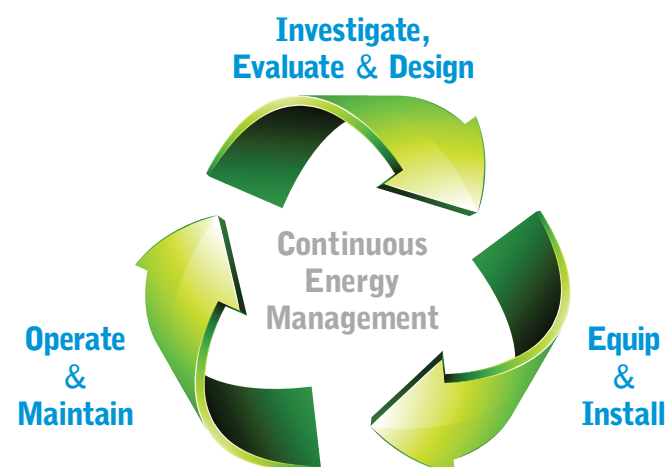


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